# Unify

## Sales Specialist OpenScape Business

Certification has been presented to

# Thierry Honore

In recognition of the successful completion of all certification requirements of Unify Academy.

15.01.2016 Valid for 2 years Cert. No: 123998

Strab. A. Max

Stuart Alan Marshall Global Director Unify Academy



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#### Sales Specialist OpenScape Business

### Thierry Honore

has passed a theoretical examination covering the following topics

- Overview of Unify and company history
- Overview of current SMB industry trends and marketing messages
- Review of Unify SMB and LAB portfolio to include OpenScape Business and OpenScape Enterprise
- Knowledge of OpenScape Business portfolio
- Overview of competitive positioning of our OpenScape Business solution
- Review of available sales resources

The Sales Specialist OpenScape Business has been awarded.

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Stuart Alan Marshall Global Director Unify Academy

Cert. No: 123998

